



**Carlyle Cocoa Company, a member of one of the world's major cocoa processing groups, is seeking an experienced sales person to help expand our cocoa powder market. A successful candidate should have a degree in Marketing or Food Technology and have at least 5 years of experience selling food ingredients to the confectionary, dairy and sweet goods industries.**

**This person will be responsible for developing and implementing sales and marketing strategy, devise sales goals, and develop a marketing program. Other responsibilities include market analysis, weekly sales forecasts and staying current with client needs and industry trends.**

**The successful candidate will work at both company locations in the greater Wilmington area and is expected to travel to meet with new and current customers and present at trade shows.**

**Please send resume, along with salary requirements. Salary will be commensurate with experience.**

**For more information please contact: [MJKostic@Carlyle-Cocoa.com](mailto:MJKostic@Carlyle-Cocoa.com)**